

The Financial Implications of Buying 7 Clarke Place, Elmbridge Village, Cranleigh, Surrey, GU6 8TH

Set out below are worked examples of the financial implications of buying the above property. Created on 5/5/2021.

Note: These worked examples are for guidance only. Please discuss your individual circumstances and financial commitments with your solicitor, other legal or financial adviser.

This illustration is not a forecast and, like any other investment, the value of properties in the village could go down as well as up.

EXAMPLE 1: TYPICAL ANNUAL COSTS

This first example deals with the potential annual costs of buying a retirement property. **It excludes:**

- The cost of any **mortgage** you may have, and;
- The **personal monthly bills** for which you would be liable, such as council tax, electricity, gas, water, telephone rates and charges, (if applicable), contents insurance, television licence, broadband / satellite / cable subscriptions and any other bills.

The costs shown are based upon the purchase cost and service charge costs for single or double occupancy of a 2 bedroom Ground Floor Apartment, address 7 Clarke Place, Elmbridge Village, Cranleigh, Surrey, GU6 8TH, purchased for **£265,000 (Two Hundred and Sixty-Five Thousand Pounds)**.

As a leasehold owner, you will be responsible for the following costs, which are applicable from: Apr 2021 to Mar 2022 and annually thereafter.

Costs	Calculation Method	Annual Cost
Service Charge *	Monthly £441	£5,291.00
Ground Rent	Monthly £21.25	£255
	Monthly £462.17	£5,546.00

*The service charge is reviewed every year in consultation with residents.

EXAMPLE 2: A SALE (Otherwise known as assignment) of your property

This second example deals with some of the one-off costs if you were to sell (otherwise known as to “assign”) your property. **It excludes:**

- Any outstanding **ground rent** or **service charge** that you owe;
- Any **mortgage costs**, including the cost of paying off (sometimes referred to as redeeming) your mortgage;
- The costs of any **solicitor**, conveyancer or legal adviser you appoint to deal with the sale/assignment;
- Any **estate agents fees**; (Inclusive if using Elmbridge Village Ltd re-sales service)
- Any **tax** which you may have to pay, including stamp duty;
- Any **costs of moving**;
- The **cost of ensuring the property is in good decorative order prior to the resale.**

The assignment fee, which is payable to the landlord, Elmbridge Village Ltd, provides a return on the original investment in developing the communal facilities in the Village. It does not contribute towards the costs of any services that are provided or to a sinking fund and accordingly is not held in trust for residents

If you purchase the property for £265,000 and in the future sell/assign it for the sale prices below, examples of the corresponding assignment fees incurred on the sale/assignment of the property are indicated underneath the sale prices:-

The proportion of the sales price payable does not change over time: it is 12.5% whenever a property is sold.

FEE	Calculation Method	Cost
EXAMPLE A: If you sell the property after 6 years and the property has <u>not changed</u> in value		
Sale Price		£265,000
The Assignment Fee if paid on sale	12.5% of the sale price	£33,125 Payable when you sell OR

FEE	Calculation Method	Cost
EXAMPLE B: If you sell the property after 6 years and the property has increased in value by 3% per annum.		
Sale Price		£316,424
The Assignment Fee if paid on sale	12.5% of the sale price	£39,553 Payable when you sell OR

FEE	Calculation Method	Cost
EXAMPLE C: If you sell the property after 6 years and the property has decreased in value by 3% per annum.		
Sale Price		£220,738
The Assignment Fee if paid on sale	12.5% of the sale price	£27,592 Payable when you sell OR

FEE	Calculation Method	Cost
EXAMPLE D: If you sell the property within 2 years and the property has increased in value by 3% per annum.		
Sale Price		£281,138
The Assignment Fee if paid on sale	12.5% of the sale price	£35,142 Payable when you sell OR

FEE	Calculation Method	Cost
EXAMPLE E: If you sell the property within 2 years and the property has decreased in value by 3% per annum.		
Sale Price		£249,338
The Assignment Fee if paid on sale	12.5% of the sale price	£31,167 Payable when you sell OR

FEE	Calculation Method	Cost
EXAMPLE F: If you sell the property within 1 year and the property has increased in value by 3% per annum.		
Sale Price		£272,950
The Assignment Fee if paid on sale	12.5% of the sale price	£34,119 Payable when you sell OR

FEE	Calculation Method	Cost
EXAMPLE G: If you sell the property within 1 year and the property has decreased in value by 3% per annum.		
Sale Price		£257,050
The Assignment Fee if paid on sale	12.5% of the sale price	£32,131 Payable when you sell OR